

## Start-Ups and Entrepreneurial Law

At Fairfield and Woods, our Start-Ups and Entrepreneurial Law Group works with entrepreneurs, founders, inventors, investors, young companies, and growing businesses on a wide scope of matters. We help our clients from the moment of innovation, through the life cycle of the innovation or the company, and through exit. We understand the unique and expansive needs of an entrepreneur, so our Start-Ups and Entrepreneurial Law Group has adopted a team-based approach to provide our clients with the most substantive and practical advice. We combine attorneys from our transactional, tax and litigation groups, to provide expertise and advice at every step along the way.

We pride ourselves on our commitment to the burgeoning start-up and entrepreneurial environment in Colorado and the Mountain West. Our lawyers have worked with start-up and growth stage businesses in the areas of technology, medical devices, biotechnology, entertainment, breweries and distilleries, medical and recreational marijuana and related businesses, restaurants, atmospheric sciences, clean tech, energy, software, and more. We help start-up businesses with finance, intellectual property, contracts, employment, risk mitigation and are there as general outside counsel to support entrepreneurs with their legal needs from concept, to commercialization, to exit. As one of Colorado's oldest law firms, we are familiar with the legal and regulatory environment, and our attorneys are connected with local governments and businesses that add value to our relationships with our clients. Additionally, our strong network in Colorado of other professional service providers which are integral to a start-up's early life, including accounting and consulting firms, are at our clients' fingertips, and we pride ourselves on helping our clients establish these long and lasting relationships. Fairfield and Woods also has a well-developed network of venture capitalists, angels, and private equity firms that seek to invest in this space. When we combine our efforts with these outside advisors and resources, it allows the Start-up and Entrepreneurial Law Group at Fairfield and Woods to be part of an ongoing team of strategic advisors ideal for tackling and resolving client issues.

Some of the practice areas that our Start-up and Entrepreneurial Law Group has experience include:

- Angel Investors
- Bank Loans
- Buy-Sell Agreements
- Capital Raising
- Copyrights
- Compensation Agreements
- Confidentiality / Non-Disclosure Agreements
- Corporate Finance
- Crowdfunding
- Employment Contracts
- Entity Formation
- Environmental Law

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- Equity Investments
- Founders Agreements
- General Solicitation / Advertising
- Government Grants (e.g. SBIR)
- Intellectual Property
- ITAR
- Litigation
- Marijuana Law
- Mergers & Acquisitions
- Non-Competition Agreements
- Preferred Stock
- Private Equity
- Private Placements
- Risk Mitigation
- Securities
- Tax Issues
- Trademarks
- Trade Secrets
- Venture Capital
- Water Law Issues