



Gil B. Selinger

Director

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Gil is the Chair of the Corporate Department at Fairfield and Woods. Gil partners with his clients to advise them on a wide range of business transactions and legal matters to help them achieve their goals. His practice focuses primarily on securities law, small and closely-held businesses, mergers and acquisitions, dispositions, and franchise law. Gil represents individual and institutional investors, as well as issuers in various equity, debt, and exchange offerings; small and large private placements under Regulation D and Regulation A and A+; SEC filings and other corporate finance transactions. Dating back to his experience as a financial analyst with Goldman Sachs, Gil has continued to gain a depth of knowledge surrounding the myriad of factors that are involved with raising capital for his small business clients: legal, practical, and business. He regularly counsels broker-dealers, investment advisors, and other securities intermediaries on compliance with federal and state securities laws and other business matters.

In addition to providing full-service securities advice to clients, Gil also serves as outside general counsel, providing ongoing advice and counseling on all manner of routine business operations. He regularly drafts corporate documents, including operating agreements, by-laws, shareholder agreements, buy/sell agreements, and asset/stock purchase agreements, among others. Gil also represents clients in acquiring, selling, and franchising businesses.

His clients work in a variety of industries—including venture capital, private equity, entertainment, software, hardware, other technologies, construction, gaming, automotive dealerships, operations, real estate, and cannabis—and range from small LLCs and closely-held businesses to family offices and large corporations. Additionally, Gil has developed a niche practice working with clients in the food, beverage, and restaurant industry- including retailers, food trucks, caterers, manufacturers, co-packers and brewers.

Education

University of Colorado Law School, J.D., 2008
Columbia University, B.A., 2003

Bar Admissions

Colorado

Practice Areas

Corporate
Entrepreneurs and Closely Held Businesses
Intellectual Property
Securities Offerings, Regulation, and Compliance

Sectors

Automobile Dealerships
Broker Dealer and Investment Banking
Brewing
Food and Beverage
Liquor Licensing
Energy and Utilities
Software and Technology
Start-Ups and Entrepreneurial Law
Cannabis
Hemp Production and Processing

Representative Experience

- Represent issuer in Private Placement of Series A Preferred Stock by Dillon, CO medical imaging company
- Represented seller in acquisition of multiple automobile dealerships
- Represented seller in sale of certain luxury automobile dealerships
- Represented seller in asset sale of medical instrument sterilization technology company
- Represented purchaser in multi-national stock purchase and non-profit acquisition of certain U.S. exchange student businesses, by an international exchange student service provider
- Represent issuer in Private placement of Series A Preferred Stock by Arvada, CO ionic liquids company
- Represent issuer in Private placement of Series A Preferred Stock by Boulder, CO weather data company
- Represented purchaser in Asset Purchase and Stock Sale by oilfield equipment company
- Represented surviving entities in conversion of Delaware LLC to Delaware Corporation and related issuance of common stock and intellectual property, followed by a private placement of equity and convertible debt securities. Company produces sports drink product. Also act as outside corporate counsel
- Represented new federal Registered Investment Advisor related to its Formation and regulatory support and compliance
- Represented issuer in exchange offer, related PPM and merger of multiple real estate entities for company developing property in Fort Collins, CO for use as retirement community and in Sayulita, Mexico for vacation homes

- Represented Cripple Creek, Colorado casino in refinance of \$63mm senior and mezzanine debt facilities with private equity lender. Served as outside corporate counsel thereafter
- Represented issuer in Private Placement of natural resources royalty interests

Professional Affiliations

- Colorado Bar Association
- Denver Bar Association

Community Involvement

- ACLU of Colorado
 - Board of Directors, 2005-2007
- Conscious Alliance
 - Board of Directors, 2014
- KidsTek
 - Board of Directors, 2014-2017
- Meritas International Law Firms Worldwide
 - Young Lawyer Liaison
 - Advisory Board Member

Recognition

- ColoradoBiz Magazine Gen XYZ, 2018
- Colorado Super Lawyers?????
 - Rising Star, Securities & Corporate Finance

Presentations

- “The Game Changer for Finding Investors: General Solicitation,” Denver Startup Week (September 18, 2013)

Successes

- Christy Sports
- Shane Co.
- Rosenberg’s Bagels and Delicatessen